

FedFlex™ Starter

Fast, Affordable FedRAMP Authorization Without a Sponsor

FedRAMP offers a major opportunity for SaaS companies pursuing federal revenue—but has long been out of reach for many. Traditional paths require an agency sponsor, custom infrastructure, and a manual process that can take a year or more. The FedRAMP 20x program removes those barriers, enabling faster Low-level authorization and a prioritized path to Moderate or High Authorizations.

FedFlex Starter is purpose-built to change that. Designed for startups and growth-stage vendors, FedFlex Starter is the fastest, most affordable path to FedRAMP Low. Our platform combines automation, sponsorless authorization via the FedRAMP 20x program, and expert support to help you become audit-ready in as few as 8 weeks—at a fraction of the typical cost.

Why Anitian



Accelerated market entry: Achieve FedRAMP Low authorization in weeks - start engaging federal buyers faster



Lower, predictable cost: Reduce compliance costs by up to 90% compared to traditional consulting approaches.



Sponsorless path to Authorization: Get started without an agency sponsor—aligned with FedRAMP 20x Low requirements



Scalable compliance foundation: Seamlessly upgrade to Moderate or High when you're ready to expand



Priority access to Moderate: Get ahead of the competition with a direct path to FedRAMP Moderate under 20x



Early revenue traction: List in the FedRAMP Marketplace, engage with buyers, and launch secure pilots sooner



Solution Overview

FedFlex Starter provides SaaS companies with a low-friction, sponsorless entry point to the federal market. It delivers everything needed to achieve FedRAMP Low authorization fast—automation, expert guidance, and pre-built infrastructure, while creating a foundation for long-term compliance growth. Built in alignment with the 20x program, it positions vendors for early success and sustained advantage as FedRAMP evolves.

Gap Analysis & Readiness Support

- SaaS environment scanner evaluates 85+ controls in AWS and Azure
- Generates prioritized remediation list to accelerate audit- readiness
- Hands-on support to guide closure of key control gaps

20x-Aligned Platform Architecture

- Pre-built security platform tailored to FedRAMP Low
- Built-in documentation, policy templates, and system configurations
- Designed to meet machine-readable submission and audit requirements

Sponsorless Authorization Pathway

- Leverages the FedRAMP 20x Low program to eliminate agency sponsor dependency
- Includes expert guidance to navigate submission, validation, and 3PAO prep

Document Automation & Evidence Management

- Auto-generates key compliance artifacts, including SSP, POA&M, and test results
- Centralized system for storing and submitting documentation

Built-In Path to Moderate or High FedRAMP Authorizations

- Shared architecture and workflows support transition to Moderate or High
- No rebuild or replatforming required—just scale when you're ready

