



Overview

Achieving FedRAMP authorization is complex, costly, and high-stakes. That's why <u>Anitian</u>— the leader in compliance automation—has joined forces with <u>Schellman</u>, a trusted, industry-leading FedRAMP 3PAO, to deliver a fully integrated solution that reduces risk, accelerates timelines, and simplifies the path to market entry.

The FedRAMP Accelerated Platinum Solution combines Anitian's automation-driven platform with Schellman's proven audit expertise—helping SaaS providers achieve audit readiness in as little as 4–6 months, reduce compliance costs by over 50%, and unlock access to the \$30B+ federal cloud market.

Why It Matters

The U.S. government is the world's largest tech buyer, and the FedRAMP marketplace is expanding fast. But FedRAMP wasn't built for speed—it was built for security. Without the right strategy, most SaaS companies struggle with delays, rework, and compliance risks that can cost millions.

Together, Anitian and Schellman remove that risk. We've helped dozens of cloud providers fast-track their path to FedRAMP authorization—backed by automation, audit precision, and deep federal expertise.

Key Benefits

- Accelerate Time to Revenue: Cut your FedRAMP preparation and audit timeline by up to 50%.
- Reduce Compliance Costs: Save \$1M+ on average with automation, expert guidance, and bundled pricing.
- Ensure Audit Success: Avoid costly missteps with an integrated team of compliance engineers and 3PAO assessors.
- Own Your ATO and Listing: Achieve and maintain FedRAMP ATO with full transparency and control over your environment.
- Minimize Internal Burden: Save 400+ hours of internal effort across compliance, product, and engineering teams.

How it Works

01		
Scoping	& Gap	Assessment

Anitian uses its proprietary
FedRAMP SaaS Gap
Assessment to identify
compliance gaps and prioritize
remediation efforts.

Preparation & Advisory

02

Anitian automates
documentation, control
implementation, and policy
creation while providing expert
guidance to reduce manual
work and errors.

Audit & Authorization

03

Schellman conducts the 3PAO audit with precision, ensuring a smooth path to federal review.

04 ConMon & Ongoing Support

Anitian provides real-time security and continuous monitoring, monthly reporting, and support for annual reauthorization.

What's Included

Anitian

Anitian accelerates FedRAMP compliance for SaaS companies without sacrificing control or cost-efficiency. With a pre-engineered platform that combines security, advisory, and monitoring. you can get audit-ready in as few as 4 months. From scoping to ATO maintenance, Anitian replaces manual work with automation and expert guidance.

Platform Highlights

- FedRAMP Gap Assessment: Quickly identifies control gaps in AWS or Azure and provides a prioritized remediation plan.
- Built-In Advisory & Documentation: Includes scoping, architecture guidance, and auto-generated security plans and diagrams.
- Automated Control Implementation: Pre-configured stacks simplify deployment and compliance monitoring.
- Live Compliance Dashboards: Real-time visibility into readiness, risks, and progress.
- 24x7x365 Continuous Monitoring: Ongoing threat detection, POA&M reporting, and ATO sustainment support.

Schellman

Schellman brings credibility and deep FedRAMP expertise as a leading 3PAO. With a hands-on approach, they support cloud providers from readiness through ATO—ensuring assessments are accurate, efficient, and aligned with PMO expectations. Shellman's involvement reduces risk and increases the likelihood of first-time and repeatable success year over year.

Assessment Highlights

- FedRAMP Readiness Assessment (RAR): Evaluates audit preparedness and supports the "FedRAMP Ready" designation.
- PenetrationTesting: Assesses system boundaries, controls, and key risks.
- Security Assessment Plan (SAP): Developed with your team and Anitian to meet FedRAMP requirements.
- Audit Execution: Schellman guides a smooth, PMO-aligned path through 3PAO review.
- Ongoing Support: Supports annual audits and continuous monitoring validation.



Conclusion

The FedRAMP Accelerated Platinum Solution combines <u>Anitian's</u> automation-driven platform with <u>Schellman's</u> 3PAO precision to remove the friction, guesswork, and delays that often define FedRAMP. Together, we deliver a proven, integrated path to audit readiness—reducing costs, accelerating timelines, and increasing the likelihood of first-time success.

Ideal For:

- SaaS companies targeting federal or defense markets
- Teams pursuing FedRAMP Ready, In Process, or full Authorization to Operate (ATO)
- Product, compliance, or executive leaders who want to de-risk and streamline FedRAMP

Ready to accelerate your FedRAMP journey?

Let's talk about how Anitian and Schellman can help you reach authorization faster—with greater confidence and control.

Start your journey by talking to Anitian - <u>book a call</u> to speak with a FedRAMP expert today.